



**J THOMAS & COMPANY PRIVATE LIMITED**  
**GUWAHATI MARKET SYNOPSIS - Sale 54(2020)**

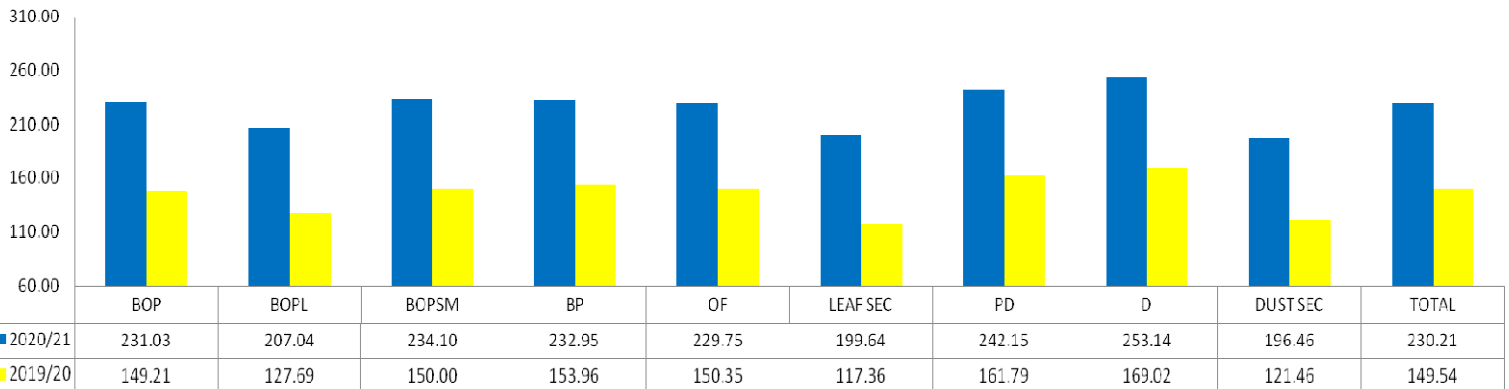
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> <li>* Market witnessed strong demand.</li> <li>* Clean and good liquoring teas were firm to occasionally dearer following competition.</li> <li>* Remainder irregular around last.</li> </ul>	<ul style="list-style-type: none"> <li>* Market witnessed strong demand.</li> <li>* Good liquoring teas were firm to occasionally dearer following competition.</li> <li>* Remainder irregular around last.</li> </ul>

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> <li>* TCPL : Operated.</li> <li>* HUL : Active.</li> <li>* WI : Operated on liquoring sorts.</li> <li>* NI : Operated.</li> <li>* Internals : Fair support.</li> </ul>	<ul style="list-style-type: none"> <li>* TCPL : Operated.</li> <li>* HUL : Operated.</li> <li>* WI : Operated on liquoring sorts.</li> <li>* NI : Operated.</li> <li>* Internals : Fair support.</li> </ul>

AUCTION AVERAGES									
	2020/21			2019/20			UPTO Sale 54		
	Sale 54	Sale 52	+/-	Sale 51	Sale 50	+/-	2020/21	2019/20	2018/19
LEAF	165.05	161.86	3.20	131.16	134.02	-2.86	227.00	146.46	146.79
DUST	162.00	157.73	4.27	143.17	150.54	-7.38	236.85	156.26	161.64
<b>TOTAL</b>	<b>164.11</b>	<b>160.78</b>	<b>3.33</b>	<b>134.30</b>	<b>138.88</b>	<b>-4.58</b>	<b>230.21</b>	<b>149.54</b>	<b>151.38</b>

GTAC AUCTION AVERAGES									
SALE	46	47	48	49	50	51	52	54	
LEAF	2020/21	185.90	175.69	168.05	164.54	164.13	157.19	161.86	165.05
	2019/20	139.50	137.33	134.15	136.14	134.14	131.16	0.00	0.00
DUST	2020/21	187.57	177.78	170.56	161.69	170.63	158.08	157.73	162.00
	2019/20	156.94	152.58	147.46	153.39	153.39	143.17	0.00	0.00
TOTAL	2020/21	186.44	176.38	168.33	163.79	165.86	157.42	160.78	164.11
	2019/20	144.53	141.86	137.92	140.61	138.88	134.30	0.00	0.00

**GTAC Grade Wise Averages Upto Sale 54**

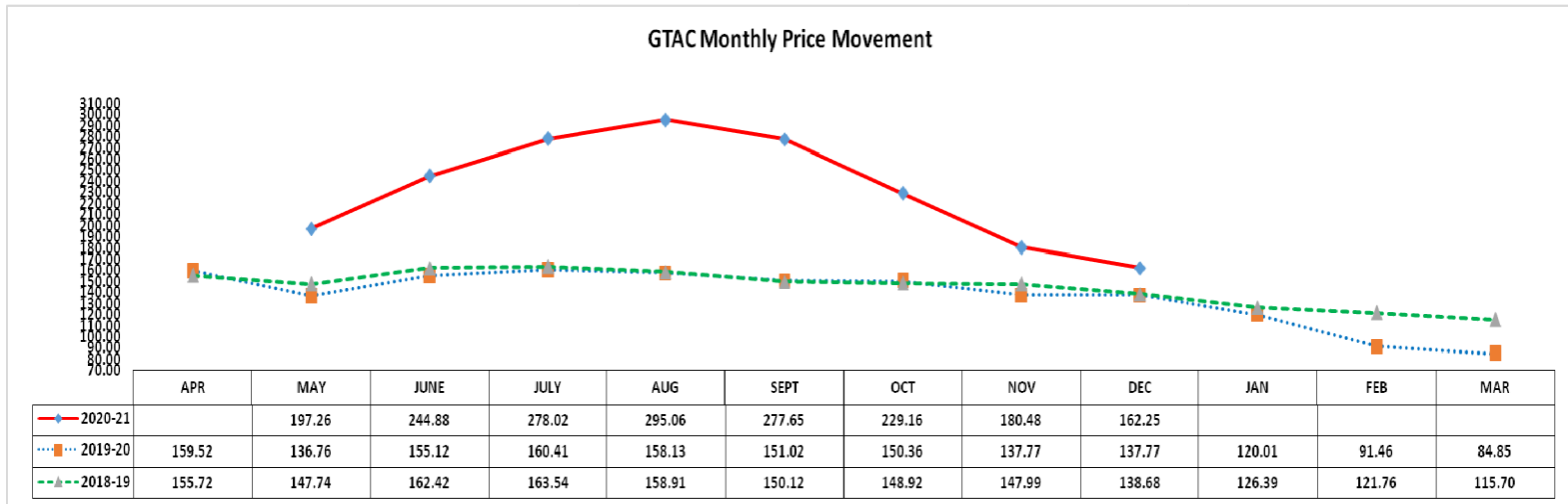


OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 54			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1847927.1	1677020.5	169.20	9%	2846156.8	2412289.4	165.58	15%	75796976.6	55368891.2	231.63	27%
FANNINGS	468062.5	415100.8	169.57	11%	718939.7	601247.3	167.62	16%	21554635.7	15450092.1	229.75	28%
LEAF SEC.	351303.7	323596.9	137.79	8%	485005.5	439411.5	133.51	9%	10102280.2	8895224.5	193.47	12%
LEAF TOTAL	2667293.3	2415718.2	165.05	9%	4050102.0	3452948.2	161.86	15%	107453892.5	79714207.80	227.00	26%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	876710.0	765016.6	173.54	13%	1070947.6	844436.1	170.07	21%	39556739.2	30245900.3	247.86	24%
DUST SEC.	364161.1	322015.9	134.59	12%	449428.4	381360.6	130.42	15%	10348333.1	8247396.5	196.46	20%
DUST TOTAL	1240871.1	1087032.5	162.00	12%	1520376.0	1225796.7	157.73	19%	49905072.3	38493296.80	236.85	23%
TOTAL	3908164.4	3502750.7	164.11	10%	5570478.0	4678744.9	160.78	16%	157358964.8	118207504.60	230.21	25%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 54			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	2667293.3	2415718.2	165.05	9%	4050102.0	3452948.2	161.86	15%	107453892.5	79714207.8	227.00	26%
2019-20	4680899.8	3328707.2	131.16	29%	4386053.2	3101127.2	134.02	29%	120182737.0	87076564.0	146.46	28%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1240871.1	1087032.5	162.00	12%	1520376.0	1225796.7	157.73	19%	49905072.3	38493296.8	236.85	23%
2019-20	1466416.5	1178532.8	143.17	20%	1577512.1	1290077.2	150.54	18%	52947191.6	39962920.6	156.26	25%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	3908164.4	3502750.7	164.11	10%	5570478.0	4678744.9	160.78	16%	157358964.8	118207504.6	230.21	25%
2019-20	6147316.3	4507240.0	134.30	27%	5963565.3	4391204.4	138.88	26%	173129928.6	127039484.6	149.54	27%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2020/21		UP TO Sale 54			2020/21		UP TO Sale 54		
	Sale 54	Sale 52	2020/21	2019/20	2018/19	Sale 54	Sale 52	2020/21	2019/20	2018/19
BELOW 100	0.00	0.10	0.10	6.13	2.40	0.04	0.37	0.77	5.06	0.73
BETWEEN 100.00-119.99	2.51	7.49	1.44	23.96	15.95	6.07	8.84	1.57	16.57	8.96
BETWEEN 120.00-139.99	20.19	23.62	5.08	23.73	31.09	20.21	30.58	4.50	23.82	23.17
BETWEEN 140.00-159.99	33.39	27.40	10.57	13.64	21.25	30.42	25.90	7.10	13.04	20.27
BETWEEN 160.00-179.99	18.03	16.46	10.68	11.00	13.16	19.81	11.83	9.51	10.26	13.32
BETWEEN 180.00-199.99	10.25	7.94	7.63	7.63	6.70	9.22	7.02	7.84	8.48	13.71
BETWEEN 200.00-219.99	6.52	7.31	8.48	6.27	4.68	6.86	5.83	8.46	8.44	11.70
BETWEEN 220.00-239.99	3.64	4.40	11.19	4.46	2.85	2.38	4.23	10.91	10.58	6.89
BETWEEN 240.00-259.99	1.97	1.94	12.19	1.78	1.00	1.58	1.71	13.50	3.50	0.96
BETWEEN 260.00-279.99	1.54	1.55	12.85	0.67	0.40	1.07	1.09	10.05	0.22	0.21
BETWEEN 280.00-299.99	1.34	0.68	6.78	0.30	0.19	0.48	0.67	6.61	0.03	0.05
300 AND ABOVE	0.60	1.10	13.01	0.43	0.33	1.86	1.94	19.18	0.00	0.01

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2020			LAST YEAR-2019			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
4	33577	10641	44218	47933	16358	64291	-14356	-5717	-20073
5	35736	12821	48557	50106	18433	68539	-14370	-5612	-19982
6	38178	16555	54733	43652	16262	59914	-5474	293	-5181
TOTAL	107491	40017	147508	141691	51053	192744	-34200	-11036	-45236



\* Please note December 2020-21 Price is calculated on Sale 49,50,51,52,54 Only

**GTAC BUYING (ALL TEAS) FOR THE Sale 54**

	CTC LEAF			DUST			TOTAL				
	Sale 54										
OFFER	26,67,293.3	Kgs		OFFER	12,40,871.1	Kgs	OFFER	39,08,164.4	Kgs		
SOLD	24,13,080.5	Kgs		SOLD	10,86,083.3	Kgs	SOLD	34,99,163.8	Kgs		
SOLD %	90%			SOLD %	88%		SOLD %	90%			
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	2,35,978.5	136.21	10%	TCPL	1,53,296.9	139.64	14%	TCPL	3,89,275.4	137.56	11%
HUL	2,98,785.9	176.97	12%	HUL	1,08,053.5	174.25	10%	HUL	4,06,839.4	176.25	12%
W.India	4,15,304.8	175.49	17%	W.India	2,03,950.8	174.57	19%	W.India	6,19,255.6	175.19	18%
Wl.Pack	1,50,005.9	200.34	6%	Wl.Pack	2,38,571.5	180.19	22%	Wl.Pack	3,88,577.4	187.97	11%
N.India	6,81,764.5	159.44	28%	N.India	1,20,532.8	165.29	11%	N.India	8,02,297.3	160.32	23%
Nl.Pack	1,38,742.2	174.11	6%	Nl.Pack	28,224.0	145.79	3%	Nl.Pack	1,66,966.2	169.32	5%
Packeteers	92,030.2	149.89	4%	Packeteers	46,084.9	128.26	4%	Packeteers	1,38,115.1	142.67	4%
C.India	83,642.7	148.39	3%	C.India	27,725.0	151.52	3%	C.India	1,11,367.7	149.17	3%
Exports	1,21,337.6	159.80	5%	Exports	1,02,950.2	139.13	9%	Exports	2,24,287.8	150.31	6%
Local	1,30,275.3	165.53	5%	Local	10,904.2	153.49	1%	Local	1,41,179.5	164.60	4%
S.India	12,757.1	185.75	1%	S.India	30,004.8	151.14	3%	S.India	42,761.9	161.47	1%
Others	52,455.8	159.75	2%	Others	15,784.7	164.57	1%	Others	68,240.5	160.86	2%
TOTAL	24,13,080.5	165.23		TOTAL	10,86,083.3	162.15		TOTAL	34,99,163.8	164.28	

**ASSAM BATTING ORDER (GTAC+CTTA(Sale 52)) Sale 14 TO 54**

\* ABOVE 50,000 KGS

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
Halmari	4,80,643	377.60	5,83,061	292.38
DOOMURDULLUNG	3,54,145	368.71	4,86,618	262.16
HOOKHMOL	3,19,506	361.82	3,59,775	267.46
HAJUA	3,00,115	360.20	3,55,160	227.42
Mokrung	4,94,220	357.94	4,95,887	262.68
Gatoonga	8,25,525	346.78	9,85,142	247.83
KHOOMTAIE	1,48,814	338.77	1,59,859	208.11
Behubor	1,10,917	335.22	270	130.00
DUBBA	1,74,494	334.43	9,809	121.46
Kotalgoorie	2,25,853	334.19	2,05,406	233.89
Gelakey	1,02,187	333.57	1,23,581	238.62
BISHNUPRIYAPREMIUM	89,462	326.37	56,300	242.30
Sotai	1,10,211	325.85	1,98,364	231.12
Duflating	3,54,024	324.37	6,61,620	248.69
Deha	3,14,251	323.32	2,80,659	240.03
UDAYAN	60,890	322.74	1,10,537	231.15
Salkathoni	5,95,163	322.33	8,12,768	214.86
Mohokutie	1,96,523	320.30	1,65,350	224.64
Ligripookrie	2,64,896	319.30	39,285	163.64
Banamalie	1,66,596	317.44	2,09,947	246.60
Lukwah	7,74,675	316.39	9,01,329	238.79
Namroop	6,81,776	314.25	3,79,676	203.69
MACKEYPORE	2,28,751	313.73	1,91,629	205.92
MOKALBARICLONAL	1,31,954	312.52	2,26,252	201.61
Kharikatia	4,44,891	312.40	4,15,031	245.71